



MARINELLA

深灣 9 號

**World-class Premium Residential Property, “Marinella”  
Southern District – Shum Wan – By Aberdeen Marina Club  
Presenting a Star-Rated One-Stop Banking Service with  
the Bank of East Asia**

**4 October 2011 (Tuesday), Hong Kong** – “Marinella”, a world-class premium residential property at a prime location near the Aberdeen Marina Club in Shum Wan, Southern District, jointly launched by K. Wah International Holdings Limited (KWIH), Sino Land and Nan Fung Group, is about to go on sale. The developers today announced the partnership with The Bank of East Asia to present the exclusive one-stop banking service to “Marinella” buyers.

**Mr. Wilson Chan, Director - Sales and Marketing of KWIH** said, “Marinella” is a world-class luxury residence adjacent to the most prestigious neighbourhoods of Deep Water Bay and Repulse Bay on Hong Kong Island, and is well-positioned as a world-class premium seafront residence. The project was met with enthusiasm from the market after the developers announced the price list for the first batch of units for sale yesterday, so additional units were launched. And now we are pleased to announce another good news for our buyers. We are excited to be partnering with the robust Bank of East Asia to provide buyers with a one-stop service that benefits buyers with a quality and comprehensive banking service and to indulge buyers with a luxury life free of worries at “Marinella”.

**Mr. Kenneth Tsin, Head of Property Loans Department, The Bank of East Asia**, said, ‘The Bank of East Asia is proud to join hands with “Marinella”. We have appointed a “Marinella” project team of senior financial advisors to present a star-rated, one-stop service, including free-of-charge property valuation services and customized mortgage plans for “Marinella” buyers. During the purchasing process, we will also provide professional advice and financial plans that are specifically designed to meet the needs of our distinguished “Marinella” buyers.’



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## **The Third Price List for the First Batch of Units Available for Sale was Announced Today**

Building on the enthusiasm from the market, the developers made public the third price list for the first batch of units available for sale and launched nine new units at prices ranging from HK\$22,981,000 to HK\$45,172,000 per unit and with gross floor area ranging from 1,149 sq. ft. to 2,155 sq. ft. The average price level of the nine newly launched units stands at HK\$20,622 per sq. ft. The newly launched units are typically two-bedroom and three-bedroom duplex units and four-bedroom units located on higher floors of Tower 6 and Tower 8.

A total of 77 units of “**Marinella**” have been launched for sale.

### **About Marinella**

“**Marinella**” is a residential development comprising 6 towers of 26 storeys respectively, offering a total of 411 residential units. 1-bedroom duplex, 2-bedroom duplex, 3-bedroom duplex, 3-bedroom simplex, 4-bedroom duplex, 4-bedroom simplex, penthouse unit and garden house unit are available in several layouts. “**Marinella**” is expected to be completed in 2012.

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**Photo Caption: Mr. Wilson Chan, Director - Sales and Marketing of KWIH (left), Mr. Kenneth Tsin, Head of Property Loans Department, The Bank of East Asia (middle), and Ms. Kitty Ngan, Assistant General Manager – Sales of KWIH (right) said that the Bank of East Asia will appoint a “Marinella” project team of senior financial advisors to present a one-stop, star-rated service, providing buyers with free-of-charge property valuation services and customized mortgage plans.**

